## The Canadian Boiler and Machinery Underwriters' Association

# L'Association Canadienne des Assureurs Bris des Machines

#### To all Executive Committee Members of the CB&MUA

### **Minutes of Meeting**

An Executive Committee meeting of The Canadian Boiler & Machinery Underwriters' Association was held on Wednesday October 6, 2020, by Microsoft Teams to consider the following agenda:

#### Attending:

Aviva (Lisa Leo & Jeff Soobramanie)
AXA XL (Mathieu Larif)
HSB/BI&I (Leona Au)
Chubb (Suet Chan)
CNA (Tim Skelton)
FM Global (Harvey Eng)
Intact (John Billis)
Northbridge (Fred Muldowney-Brooks)
RSA (Brian Wallace)
Sovereign (Michel Rivard)
Absent: Allianz, Travelers,

ITEM 1. Welcome and Meeting Call to order:

The Chairperson (Mathieu Larif) welcomed all the attendees. The meeting was called to order at 9:37 a.m.

ITEM 2. Attendance & Confirmation of Quorum:

With ten (10) Executive Committee Members attending out of twelve (12), it was established that a quorum was present, as required by the Constitution of the Association.

ITEM 3. Reading a/o Acknowledgement of the Antitrust Statement:

The CB&MUA Antitrust Statement was verbally and individually acknowledged by all the participants.

ITEM 4. Approval of the Notice of Meeting/Agenda:

Fred Muldowney-Brooks moved, seconded by Brian Wallace, that the Notice of Meeting\Agenda be approved, as presented. The motion carried unanimously. (See copy attached).

CBMUA - Executive
Committee-NofM Oct

ITEM 5. Approval of the Minutes of the Executive Committee Meeting held on August 12, 2020

Michel Rivard moved, seconded by Brian Wallace, that the Minutes of the Executive Committee Members meeting held on August 12, 2020, be approved. The motion carried unanimously. (See copy attached).



#### ITEM 6. Engineering conference

Going on-line this year. Two sessions AM and PM. Hosted with 2 hour breaks. Encourage everyone to attend. Presentation will be held on zoom. Leona will send the email invitation out to all Executive Committee members. Invitations were sent out based upon the previous conferences mailing list however some names may have been missed. As everyone signs up individually, more names will be added. Sessions are scheduled as follows:

#### **Morning Session**

9:00 – 9:15am Welcome and Introductory Remarks Speaker: Mr. Steve Phillips, COO, Sovereign Insurance

9:15 – 10:15am Presentation #1: "How loT is Shaping the Landscape of Insurance" Speaker: Abhishek Gupta, HSB Canada

10:30 – 11:30am Presentation #2: "Uncovering the Hidden Business Risks of Corrosion to Evaluate Asset Integrity" Speaker: Brycklin Wilson, ICE Dragon Corrosion

## **Afternoon Session**

1:00 – 2:00pm Presentation #3: "Silent Cyber and Equipment Breakdown" Speaker: Paul Morris, HSB

2:15 – 3:15pm Presentation #4: "Using Numerical Simulation to Diagnose Boiler Tube Failures" Speaker: Eric Duplain, BMA Inc.

### ITEM 7. CBMUA's mission and role going forward

How do we promote ourselves in a package world?

There is great value in understanding innovation in technology. Do we need the representatives from the committees come and brief the Executive committee on a regular basis? Other discussion ensued with the following issues, questions and suggestions being raised.

## Wording

Wording working group is working on the policy wording. Its efforts are designed to have a wording we can post it on the website as a CB&MUA wording. Would it be useful to have an Executive Committee member sit at a Wording Working meeting to better understand how they works and their value?

## **Training**

Could this committee be used to help train junior underwriters? How do you incorporate training in the new on-line world? Could CBM&UA alumni mentor a junior underwriter? Could we create an EB course for training to add to CIP designation or create something similar to IMIA academy? Could it be a source of revenue? It could take a couple of years to get the final product. Who are we targeting? Existing or new young professionals. Should we have a small group look into the options?

#### Virtual presence

How do we maximize our website? Do we need a social media presence? We needed to update the website's platform first and that has been done. Now is the time to update the website. We are looking for someone who wants to help make changes. Possible additional sections: career section, bio of members and educational material. Do we need a working group to review ideas and additions to the website?

#### **Engineering Committee**

What is the talent in our Engineering Colleagues that we can harness to expand the CB&MUA's presence?

Do we have information on Covid from the Engineering team? Is there a ways to share best practices of staying safe during Covid? What is happening in Quebec in trying to service between red/green zones? How do we deal with clients who do

not want to see us during this time? Could we ask the Engineering team to put together summary advice on the issues and safety practices for Covid? This could be posted on the CB&MUA website.

#### ITEM 8. Any other business

Assessments will be sent out soon. Payment can be made on the website using the store and paying with a credit card.

Infectious disease discussion: where is the CB&MUA on the issue? If the Executive wants the Reference committee to look at they must be directed. Jo-Anne Burns sent a copy of reinsurance wording to all Executive team members. Fred Muldowney-Brooks motioned and seconded by Michel Rivard to request the Reference/Wording Working Group prioritize this wording and to submit to the Executive any recommendations for language which needs to be added to an Equipment Breakdown wording.

Alternate can attend a meeting in your stead. We need to update the list with alternates. The Chair will circulate the list for review. Meeting invites will go to the Member with a cc to the alternate.

#### ITEM 9. Closing remarks:

The Chair thanked the members for their support in his first meeting and encouraged them to attend the Engineering Insurance Conference tomorrow. Fred Muldowney-Brooks congratulated Mathieu Larif on a job well done as the new chair. A motion to adjourn was made by Michel Rivard and seconded by John Billis. As all were in favour the meeting was adjourned at 11:14 A.M.

Next meeting is scheduled to be held on Tuesday December 8, 2020, at 9:30 a.m.

Note: These Minutes of Meeting will be approved at the next Executive Committee Members meeting.

Respectfully submitted,

Mathieu Larif Chairperson of the Canadian Boiler & Machinery Underwriter' Association

Dated