

2016 Annual Engineering Insurance Conference

This year's conference was held at the St Andrews Club on October 8th.

It was another sellout event.

Key points:

- Very well received by feedback forms
- Good coverage by insurance press including Gallery in Canadian Underwriter
- High rise wood structures speaker stirred a lot of interest and press coverage
- Key note speaker on Russian Hydro disaster

We recruited MDD as a conference sponsor for another \$1,000 in income for 2017.

Despite this we believe the finances of the Conference are not sustainable at the current pricing level.

2017 pricing will be raised to \$250 to cover anticipated future operating costs and to recoup some of the losses from the past 4 years.

Feedback has shown the attendees want us to present speakers of the superior quality that we have staged over the past few years.